

Senior Manager, Partnerships
Partnership for a Healthier America
Washington, DC

The Partnership for a Healthier America (PHA) is a non-partisan nonprofit that is devoted to working with the private sector to make the healthy choice the easy choice for kids and families. Former First Lady Michelle Obama serves as PHA's Honorary Chair and former Senate Majority Leader Bill Frist and Senator Cory Booker serve as Honorary Vice Chairs.

Position Description

Reporting to the Senior Director, Partnerships within the Partnerships team, this position will be responsible for securing new PHA partners as well as the day-to-day management of a portfolio of PHA partners.

Specifically, the position will:

- Lead PHA's Healthier Campus Initiative with colleges and universities to create healthier campus environments through adopted guidelines around food and nutrition, physical activity, and programming.
- Broker commitments and secure new campus partners to the Healthy Campus Initiative.
- Serve as the lead contact for a portfolio of PHA partners, creating strong relationships and fostering partner to partner connections. Current portfolio includes partners in the early childcare, out-of-school time and food distributors sectors.
- Support partners through the third-party verification process, which informs PHA's Annual Progress Report.
- Seek opportunities to externally showcase partners' progress against commitments and expand and deepen partnerships through engagement in PHA activities.
- Contribute to the development of content for PHA's annual Building a Healthier Future Summit and other partner events.
- Other duties as assigned.

Qualifications and Education

- 6 years of experience in business, marketing, non-profit management or a related field.
- Demonstrated skill and comfort in proactively building and maintaining relationships within both the business and public health communities.
- Exceptional interpersonal skills and the ability to effectively interface with a variety of audiences.
- Excellent writing and presentation skills.
- Demonstrated project management skills, with the ability to multi-task and deliver quality work on time.

- Strong analytical and critical reasoning skills.
- Bachelor's degree required.

To apply for this position, please send a resume, cover letter and salary history/requirements to jobs@healthieramerica.org with "Senior Manager, Partnerships" in the title.

We regret we can only contact selected applicants. PHA offers competitive compensation and benefits. Equal Opportunity Employer.